AERO MEMBERSHIP SUPPORT

AERO MEMBERSHIP POLICY:
We respect that any gift to AERO constitutes a commitment to our mission and vision, and that all financial supporters are deserving of inclusion in our community. Therefore, any donor who has given in the past twelve months is considered to be an active member.

MEMBER BENEFITS:
* Print copy of the quarterly Sun Times
* Discounts for Expo/Events
* Monthly e-newsletter
* Voting privileges
* Written member spotlights
* Social media showcases
* Being a part of the amazing & supportive AERO family!

WHAT IS A SUSTAINING MEMBERSHIP?
Your contribution is automatically withdrawn from an account of your choosing. Sustaining memberships can be annual, quarterly, or monthly, and can be set up for as little as $5/month. We encourage all members to become sustaining members.

END OF YEAR CAMPAIGN 2017-2018
$94,000 RAISED*
*INCLUDES ONE DONOR GIFT OF $67K

END OF YEAR CAMPAIGN 2018-2019
$16,000 RAISED*
*AERO IS WORKING TO INCREASE 2019 DONATIONS TO MEET 60% DONOR SUPPORT

WE DEEPLY APPRECIATE THE GENEROSITY OF OUR MEMBERS AND FINANCIAL SUPPORTERS. THEIR CONTRIBUTIONS FUND THE MAJORIT Y OF OUR WORK, AND AERO’S IMPACT ON SUSTAINABILITY IS DIRECTLY INFLUENCED BY THEIR GIFTS.

OVER 60% OF AERO’S 2018 BUDGET WAS MEMBER & DONOR SUPPORT

550 ACTIVE MEMBERS
17% ARE SUSTAINING MEMBERS
AERO’S ANNUAL MEMBERSHIP DRIVE IS CONDUCTED EVERY JUNE
2018 INCOME

Donations $141,837
Membership & Business Sponsors $26,504
Expo, Events, & Workshops $13,545
License Plates $6,060
Grants $55,673
Other $354
Total Income $244,143

2018 EXPENSES

Payroll $149,124
Contractors/Workshop & Event Expenses $45,208
Office Equipment & Supplies $6,026
Postage, Printing, Publications & Manuals $12,956
Professional Development $1,128
Scholarships $675
Travel $12,389
Other Operating Expenses $18,249
Total Expense $245,826
THE FOLLOWING FOLKS JOINED AERO AS INDIVIDUAL & BUSINESS MEMBERS IN 2018
THANKS FOR BOARDING THE AEROSHIP!

A-T Ranch
Birds & Beasleys*
Brown’s Meadow Farm
Charlyn Scheffelman*
Columbus Farmers Market
Cooper Creek Ranch
Deer Lodge Community
Garden & Farmer’s Market
Dodie Andersen*
Farmented Foods
Flathead Lake Cheese Company
Freedom Gardens
Grotopo
Jim Williams
John Colledge*
John Osgood
Karen Stears*
Kelly Ware
Kendra Proue*
KT-Farms
Lincoln Farmer’s Market
Littlebird’s Marketplace
Seeley Lake Farmers’ Market
Lois Huffman*
Lori Byron*
Lynne Carlisle*
Malcolm Gilbert
Marianne Spitzform
Mario Mateo*
East Helena Food & Culture Hub
Michele Webster*
Missoula Federal Credit Union
Murrys Restaurant*
Naked Acres
NW Energy Coalition
OnSite Energy Inc
Oxbow Cattle Company
Products of the Prairie Market
Raging Grannies-Portland Chapter
Rebecca Meyers
Shelby Market & Music Shelter Designs
Shields Valley Farmers Market
Skye Borden*
Soil Cycle
Sun Hands Farm*
The O’Hara Commons & Sustainability Center*
Third Street Market
Travis Buckelew*
Waste Less Works*
Western Montana Specialty Foods

(* Indicates Sustaining Members)
THE FOLLOWING FOUNDATIONS AND
GRANTING ORGANIZATIONS SUPPORTED
AERO’S MISSION IN 2018
THANK YOU

CINNABAR FOUNDATION

Fanwood Foundation

High Stakes Foundation

WESTERN EXTENSION RISK MANAGEMENT EDUCATION

WESTERN SARE Sustainable Agriculture Research & Education

TREACY FOUNDATION
**EXPO:**
Showcasing excellent examples of sustainability in practice around the state and in our host town, Missoula.

Our biggest event of the year!
200+ participants
14 participatory workshops & discussions
4 off site tours with over 12 locations
32 student presenters from UM & MSU
Meals highlighting Montana farms & ranches
Keynote Speaker: Renowned agroecologist Dr. Miguel Altieri

**GROWING FOOD BUSINESSES WORKSHOPS:**
Assisting producers with understanding the Food Safety Modernization Act and growing their cottage food business in Montana.

6 workshops across the state
Over 100 attendees
Direct contact with county sanitarians
Workshop feedback used to improve DPHHS trainings
Showcased 10 stories of success and impact, highlighting Montana food businesses & shared these stories widely

**ABUNDANT MONTANA DIRECTORY:**
The “go-to” guide for local food information in Montana.

Over 400 listings
Includes all 73 Montana Farmers Markets
Collected feedback from users on improving its functionality
Coordinated an Abundant Holiday Harvest showcasing farms and ranches with holiday specials

**MONTANA FOOD ECONOMY INITIATIVE:**
Providing direct support for communities to identify their most important needs to improve their local food economy and develop a plan to address those needs.

4 communities across the state: Helena, Flathead Valley, Bozeman, & Malta
62 participants in 2018
21 regional discussions in 2018
742 staff hours dedicated to advancing these project outcomes
WILD DINNER:
Taking time to appreciate good company and celebrate the harvest provided by Montana’s bounty. Highlighted our common interest in a compassionate land ethic, a commitment to wise stewardship, and a desire to protect Montana's rich environmental resources.

70 guests
Collaboration with
Helena Hunters & Anglers along with
the Montana Wildlife Federation
Attendee feedback was so positive, AERO expanded this program in 2019

Feast goers enjoyed mule deer mushroom pie, rabbit, kale, & brown rice salad, sauerkraut and antelope Brats, smoked Missouri River trout, fresh honeycomb, sourdough bread, curried lentils, chocolate beet cake, and much more!

SOLAR EASE WORKSHOP:
In collaboration with MREA and partners, workshop provided attendees with practical information outlining the pathway to residential solar installation, from beginning to end, and offered a generous Q&A session.

50 attendees
Hosted at Lewis & Clark Library, a solar-powered facility!
Attendees remarked it was a great opportunity to network and move their plans forward
Residents with newly installed solar on site to answer questions & talk about their own experience

MONTANA’S AGRITOURISM MANUAL:
The first educational resource of its kind, designed to help Montana agricultural professionals decide whether or not to include agritourism as an additional part of their operation.

Partnership with: USDA, Montana Department of Agriculture, Department of Commerce, MSU Extensions, Governor’s Office of Economic Development, Food and Ag Development Center Network, and the Montana’s Farmer Union.

ENERGY IN AGRICULTURE SURVEY:
Assessing the current energy makeup of farms and ranches in Montana and gauging the interests, challenges, and opportunities for improving energy efficiency and renewable energy options for producers.

This project was initiated with support from the High Stakes Foundation
2019 AERO EVENTS

MAY 20: JANE KILE SCHOLARSHIP APPLICATION PERIOD OPENS
JUNE 1: ANNUAL MEMBERSHIP DRIVE KICK-OFF
AUGUST 6: BUNKHOUSE BREWERY PINT NIGHT IN BOZEMAN
SEPTEMBER 9: BLACKFOOT RIVER BREWING CO. PINT NIGHT IN HELENA
OCTOBER 25-27: AERO EXPO AND ANNUAL MEETING IN BOZEMAN

AERO BOARD OF DIRECTORS
Dodie Andersen
Grace Brogan
Theresa Cox
Janet Hess-Herbert
Mark Juedeman
Robin Kelson
Amelia Liberatore
Rebecca Meyers
Kendra Proue

AERO STAFF
Jenn Battles
Executive Director
Jackie Heinert
Local Food Systems Coordinator
Kate McLean
Office Manager/
Member Services Coordinator
Brian Moody
Outreach Coordinator

AERO Board and Staff (Not pictured: Kate, Grace, & Theresa)