

2020



# END OF YEAR REPORT

Supporting sustainable agriculture, local food, renewable energy, conservation & healthy communities since 1974.

## OUR MISSION

Through community-engagement, network weaving, skill-building education and advocacy in the sustainable ag/renewable energy/resilient food system sphere, and by creating spaces in which future food system leaders and inspired community models flourish, AERO promotes communities building a more livable and sustainable Montana for all

339

Members in  
2020

27

2020 Business  
Partners

43%

Budget Supported  
by Members &  
Donors

## 2020 PROGRAMS FOCUS



### Food Systems

- Cottage Foods Education
- 21 Week Racial Equity in the Food System Challenge
- Jane Kile Scholarship
- MT Food Providers Project (MFPP)

Montana Food Economy Initiative is providing funding and mentorship support to

12

community-led solutions for building more resilient local food systems across MT



As of December, with its partners,  
MFPP has distributed

7,175+



pounds of organic  
wheat flour & grains

208



bottles of organic  
safflower oil

968+



summer  
produce bags

1,100+



pounds of  
grass-fed beef

2,925+



pounds of  
organic lentils

790



pounds of  
pastured goat

40



pounds  
goat cheese



# Community Engagement



- Grow MT Food Policy Coalition
- MT Food Matters: The Food System Story Collaborative

Abundant Montana Directory upgraded to enhance and expand functioning as a state wide hub for local food access.



Oral History Project on AERO's 45 years of impact. Archived 12 interviews with founding and early members, staff, and partners on the MT Memory Project ([mtmemory.org](http://mtmemory.org))



**369**

Listing partners

**250**

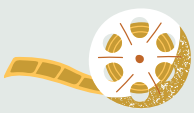
Listings updated in 2020



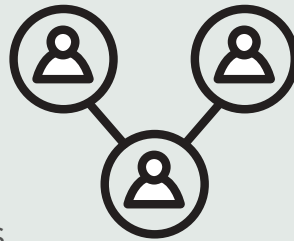
## Network Weaving & Education

EXPO 2020 was AERO's first entirely virtual Expo.

**27** Independent events



**4** Film Screenings



Individual registrants **135**

FREE to participants



Outcomes achieved: engagement, new ideas, collaborations and connections

## 2020 FINANCIAL SUMMARY

### Income Sources

• Memberships	\$28,983
• Program Grants	\$88,224
• Sponsorships/Support	\$9,542
• License Plates	\$5,800
• Contributions	\$56,751

- Memberships (75% sustaining)
- Sponsorships/Support
- Contributions
- Program Grants
- License Plates

### Total Expenses

• Admin	\$16,752
• Fundraising	\$20,940
• Programs	\$171,713

**INCOME**

10%

8%

**EXPENSES**

- Admin: 8%
- Programs: 82%
- Fundraising: 10%

82%

**INCOME**

4%

31%

**PROGRAM EXPENSE BREAKDOWN**

65%

- PGM-Comm Eng (29%)
- PGM- Food Systems (47%)
- PGM-NetWork/Ed (6%)