

2020



# END OF YEAR REPORT

Supporting renewable energy, sustainable agriculture, local food, conservation & healthy communities since 1974.

## OUR MISSION

We are a statewide grassroots organization, helping communities build a more sustainable Montana for all. We focus on the sustainable energy and ag/local food system sphere, creating spaces where future food system leaders and inspired community models flourish.

339

Household  
Members in 2020

27

2020 Business  
Partners

43%

Budget Supported  
by Members &  
Donors

## 2020 PROGRAMS FOCUS



### Food Systems

- Cottage Foods Education
- 21 Week Racial Equity in the Food System Challenge
- Jane Kile Scholarship
- MT Food Providers Project (MFPP)

Montana Food Economy Initiative is providing funding and mentorship support to


12

community-led solutions for building more resilient local food systems across MT




As of December, with its partners,  
MFPP has distributed

7,175+   
pounds of organic  
wheat flour & grains

208   
bottles of organic  
safflower oil

968+   
summer  
produce bags

1,100+   
pounds of  
grass-fed beef

2,925+   
pounds of  
organic lentils

790   
pounds of  
pastured goat

40   
pounds  
goat cheese

# Community Engagement



- Grow MT Food Policy Coalition
- MT Food Matters: The Food System Story Collaborative

Abundant Montana Directory upgraded to enhance and expand functioning as a state wide hub for local food access.



Oral History Project on AERO's 45 years of impact. Archived 12 interviews with founding and early members, staff, and partners on the MT Memory Project ([mtmemory.org](http://mtmemory.org))



**369**

Listing partners

**250**

Listings updated in 2020



## Network Weaving & Education

EXPO 2020 was AERO's first entirely virtual Expo.

**27** Independent events



**4** Film Screenings



Individual registrants **135**

FREE to participants



Outcomes achieved: engagement, new ideas, collaborations and connections

## 2020 FINANCIAL SUMMARY

### Income Sources

- Memberships \$28,983
- Program Grants \$88,224
- Sponsorships/Support \$9,542
- License Plates \$5,800
- Contributions \$56,751

- Memberships (75% sustaining)
- Sponsorships/Support
- Contributions
- Program Grants
- License Plates

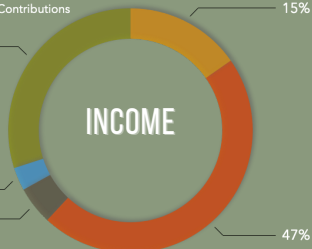
### Total Expenses

- Admin \$16,752
- Fundraising \$20,940
- Programs \$171,713

10% 8%



- Admin: 8%
- Programs: 82%
- Fundraising: 10%



- PGM-Community Engagement (29%)
- PGM- Food Systems (47%)
- PGM-Convening + Education (23%)

