



2023 END OF YEAR REPORT

Weaving Networks. Building Community.
Cultivating Sustainability.

We've been promoting a more sustainable Montana for all since 1974, working at the intersection of renewable energy, sustainable agriculture, and healthy community food systems.

2023 PROGRAM HIGHLIGHTS

191 MEMBERS/
DONORS
IN 2023 **37** BUSINESS
PARTNERS
IN 2023 **24%** BUDGET
SUPPORTED
BY DONORS

ABUNDANT MONTANA



25,000 Local Food Guides printed and distributed across Montana; **715+** online reads

60% of surveyed readers bought local food because of the Local Food Guide

71 meetings coordinated between MT wholesale buyers and producers in 2023

VALUE-ADDED PRODUCER SUCCESS



1,865 copies of MT's first "Food Safety Tool for Home Producers" printed and distributed statewide

220+ website views of the Food Safety Tool, online version

491 participants gained knowledge on selling homemade food under the Local Food Choice Act of 2021

EXPO 2023 - HELENA



237 participants. **29** presenters in **9** sessions at Carroll College, exploring food systems, on-farm energy, and community design

1 all-hands brainstorm session on making change happen now

75+ guests at Holter Museum of Art Friday night potluck and Wilbur Wood Celebration

COMMUNITY FOOD SYSTEM ASSESSMENTS (MFEI)



Helena area: Assessment done! **8** dynamic stakeholders now crafting a project based on **12** months of developed data

Fort Belknap communities: In process. **133** community responses collected from food sovereignty assessment surveys.

Billings area: Assessment launched in fall 2023 with **12** area stakeholders

2023 FINANCIAL SUMMARY

INCOME



Total Income - \$507,861*

*excludes \$8,439 invoiced in 2023, received Jan 2024

Program Government Grants - \$182,459
 Memberships, Sponsorships, Contributions - \$121,523
 Sales Revenues - \$150,020
 Program Crowdsourcing Funding - \$46,559
 License Plates - \$7,300

- Program Government Grants - **36%**
- Sales Revenues - **30%**
- Memberships, Sponsorships, Contributions - **24%**
- Program Crowdsourcing Funding - **9%**
- License Plates - **1%**

EXPENSES



Total Expenses - \$577,360

Programs - \$479,209
 Admin - \$57,149
 Fundraising - \$42,226

- Programs - **83%**
- Admin - **10%**
- Fundraising - **7%**

PROGRAM EXPENSE BREAKDOWN

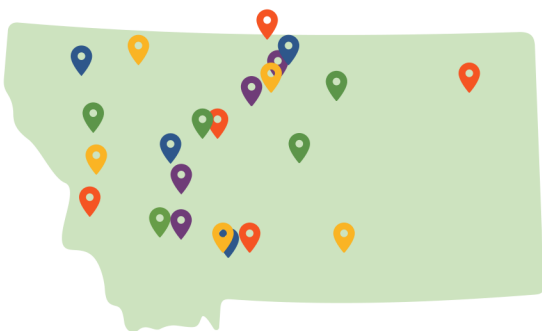


Total Expenses - \$409,612

Abundant Montana - \$337,435
 Expo - \$36,238
 MFEI Assessments, Value-Added Producer Success - \$35,939

- Abundant Montana - **82%**
- Expo - **9%**
- MFEI Assessments, Value-Added Producer Success - **9%**

GROWING A RESILIENT AND RELIABLE MONTANA FOOD SYSTEM TOGETHER



Distribution of organizations that attended Helena and Great Falls sessions

From **70%** food self-sufficiency in 1950 to a mere **3%** today, MT's food reliability landscape is at risk. This fall AERO invited 100+ food system stakeholders to Helena and Great Falls to explore solutions and 39+ organizations are now teaming up. Stay tuned!

